



18-month term certain relationship manager insurance from Lacombe

Posted by: Agriculture Financial Services Corporation

Posting date: 25-Feb-2026 **Closing date:** 24-Aug-2026

Education: Bachelor's and Diploma

Language: English

Job location: Lacombe

Salary: \$\$62975-\$103672 Per Year

Years of Experience: 2 years

Vacancy: 1

Job Type: Full Time

Job id: CAJ3223136

Job description:

Complete job description

At AFSC, we think that meaningful work occurs when people feel appreciated, supported, and linked to a bigger cause. We are based in people and agriculture. Whether they work at a desk or in the field, we are dedicated to fostering an atmosphere where everyone can flourish and take the lead. We work hard to keep people motivated so they remain, and we draw in individuals who are passionate about changing their teams, communities, and the future of agriculture in Alberta.

The deadline for posting is February 27, 2026.

To work at the Lacombe branch office, this role is necessary.

On occasion, however, you can be invited to work in different AFSC branches. In certain situations, travel expenses will be paid in accordance with the Employee and Board of Directors Expense Policy of AFSC.

An overview of the position:

You are an excellent communicator and self-starter in your role as Relationship Manager Insurance. Along with your understanding of Alberta and the agriculture sector, you offer a passion for providing exceptional customer service. In order to provide AFSC's goods and services in a customer-focused manner, you serve as the primary point of contact.

What prospects for advancement will you have in this position?

Gain knowledge and understanding of agri-insurance and agri-stability.

Get to know our customers, engage with them, and learn about their business's risk management needs.

Internal education and training

What will you be in charge of?

In accordance with AFSC rules and procedures, provide assistance and support for both new and current customer accounts. In order to manage and preserve customer relationships, respond to intricate client needs.

Assure customer account portfolio management, including collections and renewals.

Create and submit ideas that are backed up by sufficient analysis for approval.

Manage a portfolio of customer connections to guarantee lucrative company development and high-quality service.

Maintain a client-focused attitude while improving the customer experience via sales and service interactions.

Follow established protocols to accomplish predetermined objectives.

Using pertinent sales or client processes, assist colleagues in managing client connections.

Examine problems or requirements, identifying possible causes, obstacles, and associated problems.

To manage internal relationships and promote learning, share insurance knowledge with colleagues.

What do we want to get from you?

Organizes and ranks tasks to fulfill obligations in line with company objectives.
forms alliances and cooperates with others to accomplish common goals.
creates enduring connections with clients and provides client-focused solutions.
keeps people informed; while speaking or writing, communicates information in a clear, succinct, and professional manner.
efficiently creates networks of official and informal relationships both within and outside the company.
holds oneself and other people responsible for keeping promises.

What else do you stand to gain?

On your first day of work, you will get health, dental, and vision benefits.

Account for health expenditure.

Business operations

Christmas wrap-up

Contributions to PSPP

Plenty of vacation time and days off

Initiatives for wellness and health

Requirement:

A college degree and two years of relevant experience are prerequisites.

OR a college degree plus some relevant work experience

Four years of relevant experience along with a college degree is preferred.

OR a college degree plus two years of relevant work experience.

Concerning AFSC

You may anticipate working in an environment where individuals are valued, your efforts have a significant influence, and you are encouraged to advance and achieve success. Through lending, insurance, and income stability programs, we have supported Alberta's farm industry for more than 85 years. We are honored to continue this tradition with a staff that values meaningful, purpose-driven work.

Together, we expand and maintain Alberta's agricultural sector. We would be thrilled to have you join us if you want to advance what really matters—your career, your community, and the future of agriculture.

"about-af (<https://afsc.ca>)

To apply for this job vacancy, please send your resume along with a cover letter and a reference letter from your previous employer to the following email: people@cascadiacu.com

Posted on canadianjobportal.com