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## Sale Representative

**Posted by:** Clay Hill Equipment Inc.

**Posting date:** 03-Dec-2024      **Closing date:** 23-Dec-2024

**Education:** High School Certificate

**Language:** English

**Job location:** Doaktown

**Salary:** \$25 Per Hour

**Years of Experience:** 1 year

**Vacancy:** 1

**Job Type:** Full Time

**Job id:** CAJ7239990

## Job description:

### Responsibilities:

- Estimate costs of installing equipment
- Estimate or quote prices, credit or contract terms, trade-in allowances, warranties and delivery dates
- Oversee the preparation of sales and orders
- Prepare sales or other contracts
- Assess client's needs and resources to recommend the appropriate goods or services
- Develop reports and proposals to illustrate benefits from use of good or service
- Represent companies that export and import products or services to and from foreign countries
- Conduct sales transactions through Internet-based electronic commerce
- Estimate or quote prices, credit or contract terms, warranties and delivery dates

- Provide input into product design where goods or services must be tailored to suit client's needs
- Consult with clients after sale to provide ongoing support
- Reach to clients after sale or signed contracts to provide ongoing support
- Review and adapt information regarding product innovations, competitors and market conditions
- Train customers' staff in the operation and maintenance of equipment
- Provide clients with presentations on the benefits and uses of goods or services

**Job Details:**

- **Employment Type:** Full-time, year-round
- **Pay:** Starting at \$25.00 per hour
- **Work Hours:** 35-40 hours per week
- **Overtime:** 1.5 times the regular rate for hours worked over 8 hours per day and 44 hours per week.
- **Vacation Pay:** 4% of base wages
- **Vacation:** Two weeks of paid vacation per year

**Requirements:**

- At least 1 year of sale experience or related experience.
- Good in communication and problem solving.
- Good customer service.
- Ability to work efficiently and with attention to detail.
- Capable of working both independently and as part of a team.