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Chief Operating Officer

Posted by: Emmo Inc.

Posting date: 16-Aug-2024 **Closing date:** 12-Feb-2025

Education: • Bachelor's degree in business, marketing or related field is required.

Language: English

Job location: Mississauga

Salary: \$\$62.50 Per Hour

Years of Experience: 5 years

Vacancy: 1

Job Type: Full Time

Job id: CAJ7290855

Job description:

Job Description:

As the leading importer and dealer of electric bikes, Emmo Inc. has provided over 500,000 people with environmentally friendly transportation throughout North America. We believe that electric mobility for everyone is a big step in moving towards a zero-emission future.

Emmo Inc. is searching for a Chief Operating Officer who will oversee the day-to-day activities of the company, ensuring that the organization is managed and performing efficiently, effectively and making the best use of available company resources.

Salary:

\$62.50 per hour, 30 hours per week

Job Type:

Permanent, Full time

Location:

1224 Dundas St E Unit 6, Mississauga ON [L4Y 4A2](#)

Responsibilities & Duties:

- Develop and execute the business development plan, objectives, and strategies.
- Oversees sales, marketing, purchasing, financial, service, and warehouse departments, ensuring each is reaching goals set by departmental and company leadership.
- Collaborate with cross-functional teams to develop and implement strategic plans, objectives, and performance metrics to drive operational efficiency and productivity.
- Supervise and lead a team of employees, including hiring, training, coaching, and performance evaluation.
- Implement policies and procedures that will improve day-to-day operations.
- Partner with global and regional merchandising leads on business and revenue plans along with forecasts.
- Build and maintain strong relationships with key customers, strategic partners, and industry influencers.
- Foster a culture of continuous improvement by promoting innovation, identifying best practices, and implementing process enhancements.
- Plans, directs, controls, implements, evaluates, monitors, and forecasts budgets and cost to achieve financial objectives.
- Communicates and explains new directives, policies, or procedures to department managers.
- Improves customer service and satisfaction through policy and procedural changes.
- Leads coordination and integration of efforts among functional departments to produce smoother workflow and more cost-effective business processes.
- Projects a positive image of the organization to employees, customers, industry, and community.
- Conduct hiring, training, and performance evaluations of departmental managers.
- Performs other related duties as assigned.

Qualifications:

- Bachelor's degree in business, marketing or related field is required.
- Minimum 5+ team management experience.
- Have solid experience developing and executing merchandising and product strategies.
- Possess excellent judgment and the ability to act decisively in situations requiring quick but thorough analysis and decision-making, while understanding when and how to appropriately escalate issues.

- Have strong leadership skills with a proven ability to influence your peers and an organization, as well as to inspire and motivate a team to constantly outdo themselves.

Language:

- Fluency in written and verbal English.

How to apply

If you feel that your qualifications are suitable for this position, please submit your application to job@emmo.ca. No phone calls or visiting without appointment. We appreciate all expressed interest in this position. However, only the candidates selected for interview will be contacted.