



## Insurance Sales Agent

**Posted by:** Travis Cairns Desjardins Insurance

**Posting date:** 12-Apr-2024      **Closing date:** 09-Oct-2024

**Education:** Secondary (high) school graduation certificate

**Language:** English

**Job location:** Niagara Falls

**Salary:** \$27.14 Per Hour

**Years of Experience:** Fresher (less than 1 year)

**Vacancy:** 1

**Job Type:** Full Time

**Job id:** CAJ4305802

Expired

## Job description:

**Company:** Travis Cairns Desjardins Insurance

**Business Address:** 5-8685 Lundy's Lane, Niagara Falls, ON L2H 1H5

**Location of Work:** 5-8685 Lundy's Lane, Niagara Falls, ON L2H 1H5

**Job Position:** Insurance Sales Agent (NOC 63100)

**Wage:** \$27.14 per hour

**Working Hours:** 37.5 hours per week

**Terms of Employment:** Permanent full time

**Employment Starting Date:** As soon as possible

**Benefits:** Commission percentage based on sales volume, quarterly and annual bonus based on

sales volume

**Vacancy:** 1

**Language of Work:** English

**Education Requirement:** Secondary (high) school graduation certificate

**Experience Requirement:** Will train

**Work Setting:** Finance and insurance, Insurance company, Urban area

**Credentials Requirement:**

1. The candidate must have an Other-Than-Life (OTL) provincial license issued by the Financial Services Commission of Ontario to begin working.
2. The satisfied candidate will be offered three opportunities to pass the OTL test.
3. Life License Qualification Program (LLQP) license issued by Financial Services Regulatory Authority of Ontario is expected to obtain within the first year of employment

**Work Conditions and Physical Capabilities:** Tight deadlines, Attention to detail, Sitting, Fast-paced environment, Work under pressure

**Personal Suitability:** Client focus, Efficient interpersonal skills, Excellent oral communication, Excellent written communication, Flexibility, Organized, Reliability, Team player

**Duties/Responsibilities:**

Identify and assess potential institutional, business and individual client markets

Establish client insurance coverage, calculate premiums and establish method of payment

Monitor insurance claims and respond to clients' enquiries

Provide customer service

Provide information concerning group and individual insurance packages, the range of risk coverage, benefits paid and other policy features

Sell automobile, fire, health, life, property, marine, aircraft and other types of insurance

**How to Apply:**

By Email: [travis.cairns@desjardins.com](mailto:travis.cairns@desjardins.com)

By Mail: 5-8685 Lundy's Lane, Niagara Falls, ON L2H 1H5

**To apply for this job vacancy, please send your resume along with a cover letter and a reference letter from your previous employer to the following email: [travis.cairns@desjardins.com](mailto:travis.cairns@desjardins.com)**

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